

MINNEAPOLIS/ST. PAUL BUSINESS JOURNAL

COMMERCIAL PROPERTY MANAGEMENT FIRMS

COMPANIES RANKED BY GROSS LEASABLE
AREA MANAGED IN THE METRO

Name / Rank in 2018 (* not ranked) Website	Address Phone	Gross leasable area managed ¹	Largest metro-area property, property square feet	Property managers ²	Top local executive(s), email(s)
1 CBRE Group Inc. ② cbre.com/minneapolis	800 LaSalle Ave. #1900 Minneapolis, MN 55402 952-924-4600	30,100,000	180 E. 5th St., 775,000	40	Jeff Giovanazzo, j.giovanazzo@cbre.com
2 Cushman & Wakefield Minneapolis-St. Paul ① cushwakemsp.com	3500 W. American Blvd. #200 Bloomington, MN 55431 952-831-1000	29,475,702	Normandale Lake Office Park, 1,677,288	55	Mike Ohmes, mike.ohmes@cushwake.com; Terri-lynn Mitchell
3 Colliers International Minneapolis-St. Paul ③ colliers.com/msp	4350 Baker Rd. #400 Minnetonka, MN 55343 952-897-7700	21,000,000	Minneapolis-St. Paul Midway, 1,800,000	25	Jean Kane, jean.kane@colliers.com; Mark Parten, mark.parten@colliers.com
4 Jones Lang LaSalle ④ jll.com/minneapolis	45 S. 7th St. #3051 Minneapolis, MN 55402 612-217-5150	20,496,469	950 Nicollet Mall, 498,768	19	Chris Rohrer
5 CSM Corp. ⑥ csmcorp.net	500 Washington Ave. S #3000 Minneapolis, MN 55415 612-395-7000	8,719,063	Dell Five Business Center, 620,537	4	Gary Holmes
6 Mid-America Real Estate- Minnesota ⑤ midamericagr.com	5353 Wayzata Blvd. #650 St. Louis Park, MN 55416 952-563-6600	7,900,000	Shingle Creek Crossing, 804,000	9	Douglas Sailor, dsailor@midamericagr.com
7 Transwestern ⑧ transwestern.com	706 2nd Ave. S #100 Minneapolis, MN 55402 612-343-4200	7,700,000	St. Paul industrial portfolio, 2,300,000	9	Greg Munson, greg.munson@transwestern.com; Mike Salmen, mike.salmen@transwestern.com
8 Ryan Cos. US Inc. ⑦ ryancompanies.com	533 S. 3rd St. #100 Minneapolis, MN 55415 612-492-4000	7,203,030	City Center, 1,623,455	14	Brian Murray, brian.murray@ryancompanies.com; Mike Ryan
9 Duke Realty Corp. ⑨ dukerealty.com	1550 Utica Ave. S #420 St. Louis Park, MN 55416 952-543-2900	5,230,123	Gateway North 6651, 485,804	1	Josh Budish, josh.budish@dukerealty.com
10 Frauenschuh Inc. ⑮ frauenschuh.com	7101 W. 78th St. #100 Bloomington, MN 55439 952-829-3480	5,097,000	Lawson Commons, 430,000	15	Dean Williamson, dean.williamson@frauenschuh.com
11 Kraus-Anderson Cos. Inc. ⑩ krausanderson.com	501 S. 8th St. Minneapolis, MN 55404 612-332-7281	4,446,606	Southtown Center, 581,457	9	Michael Hille
12 Hines ⑪ hines.com	90 S. 7th St. #150 Minneapolis, MN 55402 612-344-1200	4,230,757	U.S. Bank Plaza, 1,353,983	10	Steve Luthman, steve.luthman@hines.com
13 Wellington Management Inc. ⑫ wellingtonmgt.com	1625 Energy Park Dr. #100 St. Paul, MN 55108 651-292-9844	3,900,000	Energy Technology Center, 202,000	8	Stephen Wellington, swellington@wellingtonmgt.com
14 First Industrial Realty Trust Inc. ⑭ firstindustrial.com	10140 W. 76th St. Eden Prairie, MN 55344 952-943-2700	3,651,756	Best Buy Distribution Center, 581,000	1	James Schlundt, jschlundt@firstindustrial.com
15 Liberty Property Trust ⑯ libertyproperty.com	10301 W. 70th St. Bldg. A Eden Prairie, MN 55344 952-947-1100	2,879,813	Golden Triangle Innovation Center, 345,000	1	Neal Driscoll
16 Piedmont Office Realty Trust ⑳ piedmontreit.com	800 Nicollet Mall #3050 Minneapolis, MN 55402 612-852-5500	2,102,952	U.S. Bancorp Center, 936,803	4	Kevin Fossum, kevin.fossum@piedmontreit.com
17 Hyde Development ㉓ hyde-development.com	1350 Lagoon Ave. #920 Minneapolis, MN 55408 612-904-1513	2,074,200	BAE Technology Center, 561,000	2	Paul Hyde, paul@hyde-dev.com
18 McGough Facility Management ⑰ mcgough.com	2737 Fairview Ave. N St. Paul, MN 55113 651-633-5050	2,050,000	HealthPartners, 531,000	5	Thomas McGough Jr., tjmcgoughjr@mcgough.com; Thomas McGough Sr., tmcgoughsr@mcgough.com
19 Doran Cos. ① dorancompanies.com	7803 Glenroy Rd. Bloomington, MN 55439 952-288-2000	2,026,686	Tamarack Village, 797,001	3	Kelly Doran, info@dorancompanies.com
20 Summerhill Commercial Real Estate ㉑ summerhillcommercial.com	6495 City W. Pkwy. Eden Prairie, MN 55344 952-473-5650	2,026,554	Chanhassen Arboretum Business Park, 308,310	2	Peter Kordonowy, peterk@summerhillcommercial.com
21 Schafer Richardson ⑱ sr-re.com	900 N. 3rd St. Minneapolis, MN 55401 612-371-3000	2,000,000	Osborn370, 283,000	6	Kit Richardson, krichardson@sr-re.com; Steve Norcutt, snorcutt@sr-re.com; Brad Schafer, bschafer@sr-re.com
22 The Excelsior Group ㉔ excelsiorllc.com	1660 Hwy. 100 S #400 St. Louis Park, MN 55416 952-525-3200	1,979,378	West End Office Park, 559,784	3	Chris Culp; Ted Glasrud
23 The Meritex Co. ⑰ meritex.com	24 University Ave. NE Minneapolis, MN 55413 651-855-9680	1,733,000	Park Place, 299,600	1	Arvid Povilaitis
24 Suntide Commercial Realty Inc. ⑲ suntide.com	2550 University Ave. W #416-5 St. Paul, MN 55114 651-603-0321	1,698,395	Court International, 320,000	5	Barb Schuba, bschuba@suntide.com
25 Zeller Realty Group ㉒ zellerrealty.com	150 S. 5th St. #1450 Minneapolis, MN 55402 612-317-2900	1,652,764	Fifth Street Towers, 1,063,856	3	Steven Herron, sherron@zellerrealty.com

¹ Gross leasable square feet managed in the metro area as of Jan. 1, 2019.

² In the metro area as of Jan. 1, 2019.