

MINNEAPOLIS/ST. PAUL BUSINESS JOURNAL

THE LIST COMMERCIAL PROPERTY MANAGEMENT FIRMS

RANKED BY GROSS LEASABLE AREA MANAGED IN THE METRO AREA

Business name / Rank in 2015 (* not ranked) Website	Address Phone	Gross leasable area managed ¹	Largest metro-area property, property square feet	Property managers ²	Top local executive(s), email(s)
1 Cushman & Wakefield NorthMarq ^① cushwakennm.com	3500 American Blvd. W #200 Bloomington, MN 55431 952-831-1000	39,243,511	Normandale Lake Office Park, 1,677,288	52	Jeff Eaton, jeff.eaton@cushwakennm.com
2 CBRE Group Inc. ^② cbre.com/minneapolis	4400 W. 78th St. #200 Bloomington, MN 55435 952-924-4600	25,000,000	333 South Seventh, 630,000	23	Blake Hastings, blake.hastings@cbre.com; Dan O'Neill, dan.oneill@cbre.com
3 Colliers International Minneapolis- St. Paul ^③ colliers.com/msp	4350 Baker Rd. #400 Minnetonka, MN 55343 952-897-7700	23,000,000	MSP Midway Industrial, 1,800,000	25	Jean Kane
4 Jones Lang LaSalle ^④ jll.com/minneapolis	45 S. 7th St. #3051 Minneapolis, MN 55402 612-217-5147	11,682,657	Archway Marketing Services headquarters, 386,724	NA	Chris Rohrer, chris.rohrer@am.jll.com
5 Mid-America Real Estate-Minnesota ^⑤ midamericagr.com	5353 Wayzata Blvd. #650 St. Louis Park, MN 55416 952-563-6600	10,282,103	Shingle Creek Crossing, 652,000	12	Doug Sailor, dsailor@midamericagr.com
6 CSM Corp. ^⑥ csmcorp.net	500 Washington Ave. S #3000 Minneapolis, MN 55415 612-395-7000	8,700,474	University Industrial, 446,228	5	Gary Holmes
7 Ryan Cos. US Inc. ^⑦ ryancompanies.com	50 S. 10th St. #300 Minneapolis, MN 55403 612-492-4000	6,167,381	Capella Tower, 1,401,23	20	Patrick Ryan, pat.ryan@ryancompanies.com
8 Transwestern ^⑧ transwestern.com	706 2nd Ave. S #100 Minneapolis, MN 55402 612-343-4200	5,600,000	St. Paul industrial portfolio, 2,300,000	6	Michael Salmen, mike.salmen@transwestern.net
9 First Industrial Realty Trust Inc. ^⑨ firstindustrial.com	10140 W. 76th St. Eden Prairie, MN 55344 952-943-2700	5,500,000	Hampshire Distribution, 580,000	2	Chris Willson, cwilson@firstindustrial.com
10 Liberty Property Trust ^⑩ libertyproperty.com	10400 Viking Dr. #130 Eden Prairie, MN 55344 952-947-1100	4,790,798	Golden Triangle Innovation Center, 345,000	3	Bradley Butler, bbutler@libertyproperty.com; David Jellison, djellison@libertyproperty.com; Gina Bystedt, gbystedt@libertyproperty.com
11 Kraus-Anderson Realty Co. ^⑪ karealty.com	4210 W. Old Shakopee Rd. Bloomington, MN 55437 952-881-8166	4,200,000	Southtown Shopping Center, 535,135	9	Mike Korsh, mkorsh@karealty.com; Dan Engelsma, dengelsma@karealty.com
12 Duke Realty Corp. ^⑫ dukerealty.com	1600 Utica Ave. S #250 St. Louis Park, MN 55416 952-543-2900	4,199,181	Gateway North 5, 485,804	NA	Josh Budish, josh.budish@dukerealty.com
13 Hines ^⑬ hines.com	90 S. 7th St. #150 Minneapolis, MN 55402 612-344-1200	4,060,000	U.S. Bank Plaza, 1,353,983	10	Steve Luthman, steve.luthman@hines.com
14 Wellington Management Inc. ^⑭ wellingtonmgt.com	1625 Energy Park Dr. #100 St. Paul, MN 55108 651-292-9844	3,933,497	Energy Technology Center, 202,194	9	Stephen Wellington, swellington@wellingtonmgt.com
15 McGough Facility Management ^⑮ McGough.com	2737 Fairview Ave. N St. Paul, MN 55113 651-633-5050	3,500,000	HealthPartners, 750,000	NA	Thomas McGough Jr., tmcgoughjr@mcgough.com; Thomas McGough Sr., tmcgoughsr@mcgough.com; Todd Erager, todd.erager@mcgough.com
16 Frauenshuh Inc. ^⑯ frauenshuhcommercial.com	7101 W. 78th St. #100 Bloomington, MN 55439 952-829-3480	2,800,000	Lawson Commons, 430,000	9	Dean Williamson, dean.williamson@frauenshuh.com
17 The Excelsior Group ^⑰ excelsiorllc.com	1660 Hwy. 100 S #400 St. Louis Park, MN 55416 952-525-3200	1,974,076	Parkdales Office Complex, 559,973	5	Chris Culp, chris.culp@excelsiorllc.com; Ted Glasrud, ted.glasrud@excelsiorllc.com
18 Steiner Development Inc. ^⑱ steinerdevelopment.com	3610 County Rd. 101 Wayzata, MN 55391 952-473-5650	1,935,000	Fridley industrial buildings, 600,000	2	David Kordonowy, dkordonowy@steinerdevelopment.com
19 Suntide Commercial Realty Inc. ^⑲ suntide.com	2550 University Ave. W #416-S St. Paul, MN 55114 651-603-0321	1,900,000	Court International, 320,000	5	Stephen Dombrowski, steve@suntide.com
20 Zeller Realty Group ^⑳ zellerrealty.com	100 S. 5th St. #2200 Minneapolis, MN 55402 612-317-2900	1,820,000	Fifth Street Towers, 1,100,000	4	Jim Durda, jdurda@zellerrealty.com
21 Doran Cos. ^㉑ dorancompanies.com	7803 Glenroy Rd. #200 Bloomington, MN 55439 952-288-2000	1,727,787	Tamarack Village, 797,001	3	Kelly Doran, kelly@dorancompanies.com
22 IRET Properties ^㉒ iret.com	800 LaSalle Ave. 1600 Minneapolis, MN 55402 952-401-6600	1,699,335	Southdale Medical, 421,447	NA	Mark Reiling, mreiling@iret.com
23 Continental Property Group ^㉓ continentalpropertygroup.com	1907 Wayzata Blvd. #250 Wayzata, MN 55391 952-473-1700	1,464,509	Continental Albert Lea, 462,000	1	Brad Hoyt
24 Gaughan Cos. ^㉔ gaughancompanies.com	56 E. Broadway #200 Forest Lake, MN 55025 651-464-5700	1,131,167	North Branch Outlet Center, 100,000	NA	Patrick Gaughan, patrickgaughan@gaughancompanies.com
25 Hyde Development hyde-development.com	1350 Lagoon Ave. #920 Minneapolis, MN 55408 612-904-1513	953,000	BAE Technology Center, 561,000	2	Paul Hyde, paul@hyde-dev.com

¹ Gross leasable square feet managed in the metro area as of Jan. 12, 2016

² In the metro area as of Jan. 12, 2016