

# MINNEAPOLIS/ST. PAUL BUSINESS JOURNAL

**T H E L I S T**

## REAL ESTATE DEVELOPERS

RANKED BY SQUARE FEET DEVELOPED IN THE METRO AREA FROM 2013-2015

	Business name Website	Address Phone	Metro sq. ft. developed, 2013-2015 <sup>1</sup>	Companywide sq. ft. developed, 2013-2015 <sup>1</sup>	Types of space developed	Top local executive(s), email(s)
1	<b>United Properties</b> ① uproperties.com	3600 American Blvd. W #750 Bloomington, MN 55431 952-835-5300	2,679,727	5,282,751	Industrial, office, retail, mixed, multifamily, medical, senior housing	Frank Dutke
2	<b>M.A. Mortenson Co.</b> ④ mortenson.com	700 Meadow Ln. N Golden Valley, MN 55422 763-522-2100	2,428,476	3,318,939	Hospitality, industrial, medical, mixed, multifamily, office, retail	Tom Gunkel
3	<b>Ryan Cos. US Inc.</b> ② ryancompanies.com	50 S. 10th St. #300 Minneapolis, MN 55403 612-492-4000	2,309,174	9,034,309	Industrial, office, retail, multifamily, senior, mixed, health care, government	Patrick Ryan, pat.ryan@ryancompanies.com
4	<b>Doran Cos.</b> * dorancompanies.com	7803 Glenroy Rd. #200 Bloomington, MN 55439 952-288-2000	2,025,120	2,025,120 <sup>2</sup>	Retail, mixed, multifamily	Kelly Doran, kelly@dorancompanies.com
5	<b>IRET Properties</b> ⑤ iret.com	800 LaSalle Ave. 1600 Minneapolis, MN 55402 952-401-6600	1,634,592	1,634,592	Industrial, mixed, multifamily, medical	Mark Reiling, mreiling@iret.com
6	<b>Scannell Properties</b> ⑦ scannellproperties.com	821 Meander Ct. #200 Medina, MN 55340 763-331-8851	1,545,771	NA	Industrial, office	Tim Elam, time@scannellproperties.com
7	<b>Hillcrest Development</b> ⑥ hillcrestdevelopment.com	2424 Kennedy St. NE Minneapolis, MN 55413 612-371-0123	1,485,000	1,485,000	Industrial, office, retail, mixed, medical	Scott Tankenoff, scott@hillcrestdevelopment.com
8	<b>CPM Cos.</b> * cpmcos.com	2919 Knox Ave. S #200 Minneapolis, MN 55408 612-843-2490	1,321,000	1,321,000	Multifamily, retail, hospitality	Daniel Oberpriller, daniel@cpmcos.com; Nick Walton, nick@reuterwalton.com
9	<b>Trammell Crow Co.</b> ⑪ trammellcrow.com	4400 W. 78th St. #200 Bloomington, MN 55435 214-863-4101 <sup>3</sup>	1,215,930	NA	Industrial, multifamily	Grady Hamilton, ghamilton@trammellcrow.com
10	<b>Duke Realty Corp.</b> ⑬ dukerealty.com	1600 Utica Ave. S #250 St. Louis Park, MN 55416 952-543-2900	1,178,000	22,000,000	Industrial	Josh Budish, josh.budish@dukerealty.com
11	<b>The Excelsior Group</b> * excelsiorllc.com	1660 Hwy. 100 S #400 St. Louis Park, MN 55416 952-525-3200	1,110,000	1,110,000	Multifamily, retail, office	Chris Culp, chris.culp@excelsiorllc.com; Ted Glasrud, ted.glasrud@excelsiorllc.com
12	<b>CSM Corp.</b> ⑰ csmcorp.net	500 Washington Ave. S #3000 Minneapolis, MN 55415 612-395-7000	906,000	NA	Industrial, retail	Gary Holmes
13	<b>Senior Housing Partners</b> ⑧ preshomes.org	3116 Fairview Ave. N Roseville, MN 55113 651-631-6300	897,306	1,848,870	Mixed, senior housing	Daniel Lindh, dlinhd@preshomes.org
14	<b>Hyde Development</b> ⑳ hyde-development.com	1350 Lagoon Ave. #920 Minneapolis, MN 55408 612-904-1513	858,000	922,000	Industrial, office	Paul Hyde, paul@hyde-dev.com
15	<b>Schafer Richardson</b> ⑭ sr-re.com	900 N. 3rd St. Minneapolis, MN 55401 612-371-3000	841,765	1,267,500	Retail, office, mixed, multifamily	Kit Richardson, krichardson@sr-re.com; Steve Norcutt, snorcutt@sr-re.com; Brad Schafer, bschafer@sr-re.com; Maureen Michalski
16	<b>The Waters Senior Living and Shelter Corp.</b> ⑨ thewatersseniorliving.com	1600 Hopkins Xrd. Minnetonka, MN 55305 952-358-5100	836,000	836,000	Multifamily, senior housing	Lynn Carlson Schell, lcarlsonschell@sheltercorp.com
17	<b>Interstate Partners</b> ⑯ interstatepartnersmn.com	6390 Carlson Dr. Eden Prairie, MN 55346 651-406-8050	682,000	1,125,000	Industrial, office, retail, multifamily	Eric Simmer, esimmer@interstatepartnersmn.com; Lonnie Provencher, lprovencher@interstatepartnersmn.com
18	<b>Oppidan Investment Co.</b> * oppidan.com	400 Water St. #200 Excelsior, MN 55331 952-294-0353	654,300	4,518,400	Office, retail, mixed, multifamily, senior housing	Joseph Ryan, joe@oppidan.com
19	<b>Kraus-Anderson Realty Co.</b> karealty.com	4210 W. Old Shakopee Rd. Bloomington, MN 55437 952-881-8166	633,774	633,774	Office, retail, mixed, medical, senior housing	Mike Korsh, mkorsh@karealty.com; Dan Engelsma, dengelsma@karealty.com
20	<b>Liberty Property Trust</b> ⑩ libertyproperty.com	10400 Viking Dr. #130 Eden Prairie, MN 55344 952-947-1100	474,000	NA	Industrial, office	Bradley Butler, bbutler@libertyproperty.com; David Jellison, djellison@libertyproperty.com; Gina Bystedt, gbystedt@libertyproperty.com
21	<b>Frauenschuh Inc.</b> ㉑ frauenschuhcommercial.com	7101 W. 78th St. #100 Bloomington, MN 55439 952-829-3480	396,400	396,400	Industrial, office, retail, medical	Dean Williamson, dean.williamson@frauenschuh.com
22	<b>Hines</b> * hines.com	90 S. 7th St. #150 Minneapolis, MN 55402 612-344-1200	365,000	65,109,811	Office, mixed, multifamily	Steve Luthman, steve.luthman@hines.com
23	<b>First &amp; First</b> * first-first.com	105 N. 1st St. Minneapolis, MN 55401 612-334-9434	302,000	302,000	Office, retail	Peter Remes, peter@first-first.com; Jasen Mark, jasen@first-first.com
24	<b>The Ackerberg Group</b> ⑲ ackerberg.com	3033 Excelsior Blvd. #10 Minneapolis, MN 55416 612-824-2100	293,000	293,000	Industrial, office, retail, mixed-use, residential, medical, government	Stuart Ackerberg, stuart@ackerberg.com
25	<b>Wellington Management Inc.</b> wellingtonmgt.com	1625 Energy Park Dr. #100 St. Paul, MN 55108 651-292-9844	267,424	267,424	Industrial, office, retail, mixed, senior housing, affordable housing	Stephen Wellington, swellington@wellingtonmgt.com